## 行銷 學系(學位學程)學士班學生畢業條件明細表(108 學年度起入學適用)

項 項

- 一、修業年限:
- (一)最低修業年限:四年(獸醫系五年)
- (二)可延長修業二年(不包括休學二年)
- 二、應修最低畢業總學分數(不含體育及國防教育課 程學分)共 128 學分。
- 三、校必修課程及學分數:
  - (一)體育課程:必修,不計入畢業學分,合計4學 分。運動績優生另依體育室相關規定辦理。
  - (二)服務學習(一)、(二):共同必修課程 0學分, 不限定上、下學期,累計通過兩學期(不含 服務學習(三))。
  - (三)英文能力檢定: 0學分。

學系自訂更高之標準者從其規定:無

- (四)通識課程: 28 學分。
  - 1.大學國文4學分。
  - 2.大一英文6學分。
  - 3.一般通識:

應修習人文、社會、自然領域各2個以上不七、其他特別規定:承認外系學分最多13學分 同學群之課程。

- 4.資訊素養類課程免修,本系學生如修習,不 可採計為畢業學分。
- 5.本系隸屬商業與管理學群,至多採計 1 門該 學群課程為通識畢業學分,超修該學群課程 不可採計為外系選修學分。
- 6.超修之通識課程不可採計為畢業學分。
- 7.其他規定: 無

四、院專業必修課程及學分數:最低應修<u>32</u>學分

科目名稱		全或半	學分
(1)經濟學(一)		半	3
(2)經濟學(二)		半	3
(3)會計學(一)		半	3
(4)會計學(二)		半	3
(5)統計學(一)		半	3
(6)統計學(二)		半	3
(7)管理學		半	3
(8)企業倫理		半	3
(9)財務管理		半	3
(10)計算機概論		半	3
科 目 名 稱 全或半	學分	備註	
		必修2選	隻1,
(11)  企業家講座  半	2	另1門自	由選
		修,超修	則採
(12) 管理講座 半	2	計為本系	
, , , , , , , , , , , , , , , , , , , ,		業選修學	<u> </u>

五、系專業必修課程及學分數:最低應修 16 學分

目

科目名稱	全或半	學分
(1)微積分(一)	半	2
(2)微積分(二)	半	2
(3)行銷管理(一)	半	3
(4)消費者行為	半	3
(5)作業研究	半	3
(6)行銷研究(一)	半	3

六、系專業選修課程及學分數:最低應選修 39 學分。

- 八、輔 系:學生修習輔系之學分,應在其主系規定 最低畢業學分以外加修之(至少二十學分)科目及 學分數,請見教務處課務組公告事項。
- 九、雙主修:修讀雙主修學生,除應修滿本學系規定 畢業科目學分外,且至少應修滿加修學系全部專 業(門)必修科目學分始可取得雙主修資格(至 少四十學分)。
- 十、入學資格:屬修業年限少於國內高級中等學校及 專科學校之國外同等學校畢業生,如海外中五學 制畢(結)業生,畢業學分數應增加至少 12 學 分。以此資格就讀本系之學生限加修本系選修 12 學分。
- ※必修科目及畢業學分數規定,由各系依課程規劃表填列。
- ※畢業條件異動請依畢業條件異動簡化程序建議表辦理。如無課程或學分異動,不須每學年提送。
- ※本表格修訂係依 學年度第 次校課程委員會會議紀錄、第 次教務會議紀錄及第 次校務會議紀錄、103年03月11日體育室核准簽 呈(文號:1031000020)辦理第61次校務會議紀錄、第107學年度第1次教務會議紀錄。

系(學位學程)承辦人:

主任簽章:

114年02月04日修訂

# 行銷 學系學士班學生畢業條件明細表

# 專業選修科目列表

科目名稱	全或半	學分
(1) 個體經濟學-應經系開課	半	3
(2) 總體經濟學-應經系開課	半	3
(3) 行銷導論(一)	半	2
(4) 行銷導論(二)	半	2
(5) 企業概論	半	3
(6) 電子商務	半	3
(7) 電子商務(一)	半	1
(8) 電子商務(二)	半	1
(9) 電子商務(三)	半	1
(10) 產品策略	半	3
(11) 組織行為與管理	半	3
(12) 商業談判	半	3
(13) 通路策略	半	3
(14) 零售管理	半	3
(15) 行銷資料分析與應用	半	3
(16) 作業管理	半	3
(17) 企業經營模擬	半	2
(18) 採購策略	半	3
(19) 網路行銷	半	3
(20) 銷售管理(一)	半	3
(21) 行銷個案(一)	半	3
(22) 行銷個案(二)	半	3
(23) 行銷心理學	半	3
(24) 社群行銷	半	3
(25) 商事法 <del>(院課)</del> — <b>管理學院</b> 開課	半	3
(26) 企業經營與診斷	半	3
(27) 連鎖企業管理	半	3
(28) 行銷決策資訊系統	半	3
(29) 創新與新產品管理	半	3
(30) 消費者決策	半	3
(31) 國際行銷	半	3
(32) 供應鏈設計與管理	半	3
(33) 策略行銷與管理	半	3
(34) 社會企業行銷	半	3
(35) 運動行銷	半	3
(36) 廣告學	半	3
(37) 品牌管理	半	3
(38) 多元文化行銷	半	3
(39) 非營利事業行銷	半	3
(40) 消費者行為研究設計	半	3
(41) 餐飲行銷	半	3

科目名稱	全或半	學分
(42) 企業行銷	半	3
(43) 迴歸分析 <del>(學碩合開)</del> (進階 課程)	半	3
(44) 國際企業管理	半	3
(45) 促銷策略	半	3
(46) 行銷規劃	半	3
(47) 生活結構與消費行為	半	3
(48) 醫療行銷	半	3
(49) 農產品行銷管理	半	3
(50) 行銷 e 化實務專題	半	3
(51) 計量經濟學(一) (進階課程)	半	3
(52) 情感運算與人工智慧於行 銷上之研究	半	1
(53) 物流管理	半	3
(54) 流通業經營診斷	半	3
(55) 行銷與包裝	半	3
(56) 行銷資料科學 (原消費市場分析)	半	3
(57) 休閒管理與行銷	半	3
(58) 顧客關係管理 <del>(學碩合</del> <del>開)</del> (進階課程)	半	3
(59) 商情預測	半	3
(60) 服務業行銷	半	3
(61) 批判思考	半	1
(62) 創新與創意	半	1
(63) 當代英文論文寫作與簡報 (進階課程)	半	3
(64) 定價策略(原價格策略) (進階課程)	半	3
(65) 整合行銷溝通 <del>(學碩合</del> <del>開)</del> (進階課程)	半	3
(66) 行銷在產業的應用	半	1
(67) 行銷研究數據分析(一) <del>(學碩合開)</del> (進階課程)	半	2
(68) 行銷與色彩心理學 (學碩合開)(進階課程)	半	3
(69) 個人投資策略	半	2
(70) 永續發展資料科學 -環境、經濟、管理、及健康之展望 (學碩合開)(進階課程)	半	1
(71) 農產運銷與政策 — 應經系 開課	半	3

# 行 銷 學系學士班學生畢業條件明細表

專業選修科目列表

科目名稱	全或半	學分
(72) 多變量統計與軟體操作應 用一 <b>國農學程開課</b>	半	3
(73) 國際非政府組織(NGOs)領導、營運與管理—國農學程開課	半	3
(74) 農企業經營管理一國農學 程開課	半	3
(75) 當代行銷問題 (進階課程)	半	3

## ◎ 備註:

- 1.本系最低應修 39 學分。
- 2.以上選修科目來自課程規劃,可能因人數不足 未成班。

系(學位學程)承辦人:

主任簽章:

114年02月04日修訂

# **Department of Marketing, National Chung Hsing University Graduation Requirements for Students Enrolled After 2019**

Items Items

#### I. Years of Enrollment:

Minimum years of enrollment : 4 years (5 years for Veterinary Medicine)

Can be extended for 2 more years (excluding 2 years of suspension)

#### II. Minimum graduation credits required: 128 credits

#### III. Courses required by the university curriculum:

- 1. Physical Education: <u>4</u> credits, not included in the credits for graduation. Athletes with outstanding sports achievements will be handled according to the relevant regulations of the Office of Physical Education and Sports.
- 2. Service Learning I and II: 2 semesters in total, 0 credits (Not including "Service Learning III").
- 3. English Proficiency Requirement: 0 credit.
- 4. General Education: 28 credits
  - i. College Chinese: 4 credits
  - ii.Freshman English: 6 credits
  - iii.General Competencies:

Humanistic Domain, Social Science Domain, and Natural Domain: at least 2 courses in different areas of each Domain.

- iv. Students of our department do not need to take the "Information Literacy" course and won't be counted in graduation credits.
- V. Our program belongs to the area of <u>Business and Management</u>, therefore, only one course from this area will be recognized.
- vi. Extra credits can't be counted in the graduation credits.

#### IV. Courses required by college curriculum: 32 credits

Course Title	Semester /Year	Credits	Remark
1. Economics (I)	Semester	3	
2. Economics (II)	Semester	3	
3. Accounting (I)	Semester	3	
4. Accounting (II)	Semester	3	
5. Statistics (I)	Semester	3	
6. Statistics (II)	Semester	3	
7. Management	Semester	3	
8. Business Ethics	Semester	3	
9. Financial Management	Semester	3	
10. Introduction to Computer Science	Semester	3	
11. Seminar on Entrepreneurs	Semester	2	Choose 1 course. Overtaking can be counted as
12. Seminar on Management	Semester	2	professional elective credits.

# V. Required professional courses by the department: <u>16</u> credits.

Course Title	Semester /Year	Credits
1. Calculus (I)	Semester	2
2. Calculus (II)	Semester	2
3. Marketing Management (I)	Semester	3
4. Consumer Behavior	Semester	3
5. Operation Research	Semester	3
6. Marketing Research (I)	Semester	3

- VI. Minimum of professional elective courses: 39 credits
- VII. Other regulations: A maximum of <u>13</u> credits from other departments can be recognized.
- VIII. Minor Degree: If a student intends to study for a minor degree, he/she will need to take 20 (or more) credits in addition to the department's minimum credits required for graduation. For more details, please see the bulletin of Curriculum Division website.

#### IX. Double Major:

The graduation requirements for students in pursuit of a double major (department or degree program) shall be based on the relevant regulations applicable at the time (year) when the application was approved. Double major students not only have to fulfill all graduation credit requirements of their original major (department or degree program), they must also complete all core courses for the second major (department or degree program) in order to be granted a double major degree.

**X.** Students who graduate from the study period of the senior high school less than 6 years will be required to take at least 12 extra credits in their graduation requirements.

Coordinator系(所、學位學程)承辦人:

Chairperson系所主管簽章:

## List of the professional elective courses of the department

Course Title	Semester /Year	Credits
1. Microeconomics – offered by the Department of Applied Economics	Semester	3
2. Macroeconomics – offered by the Department of Applied Economics	Semester	3
3. Introduction to Marketing (I)	Semester	2
4. Introduction to Marketing (II)	Semester	2
5. Introduction to Business	Semester	3
6. Electronic Commerce	Semester	3
7. Electronic Commerce (I)	Semester	1
8. Electronic Commerce (II)	Semester	1
9. Electronic Commerce (III)	Semester	1
10. Product Strategy	Semester	3
11. Organizational Behavior and Management	Semester	3
12. Commercial Negotiation	Semester	3
13. Channel Strategy	Semester	3
14. Retail Management	Semester	3
15. Marketing Data Analysis and Application	Semester	3
16. Operations Management	Semester	3
17. Business Role Playing Game	Semester	2
18. Procurement Strategy	Semester	3
19. Internet Marketing	Semester	3
20. Sales Management (I)	Semester	3
21. Cases in Marketing (I)	Semester	3
22. Cases in Marketing (II)	Semester	3
23. Marketing Psychology	Semester	3
24. Social Network Marketing	Semester	3
25. Commercial Law – offered by the College of Management	Semester	3
26. Business Management & Diagnosis	Semester	3
27. Chain Business Management	Semester	3
28. Marketing Information Systems	Semester	3
29. Innovation and New Product Management	Semester	3
30. Consumer Decision Making	Semester	3
31. International Marketing	Semester	3
32. Supply Chain Design & Management	Semester	3
33. Strategic Marketing & Management	Semester	3
34. Social Enterprise Marketing	Semester	3
35. Sports Marketing	Semester	3
36. Advertising	Semester	3
37. Brand Management	Semester	3
38. Multicultural Marketing	Semester	3

Course Title	Semester /Year	Credits
39. Nonprofit Organization Marketing	Semester	3
40. Research Design & Consumer Behavior Insights	Semester	3
41. Food and Beverage Marketing	Semester	3
42. Business Marketing	Semester	3
43. Regression Analysis (Advanced Course)	Semester	3
44. International Business Management	Semester	3
45. Promotional Marketing	Semester	3
46. Marketing Planning	Semester	3
47. Life Structure and Consumer Behavior	Semester	3
48. Health Marketing	Semester	3
49. Marketing Management of Agricultural Products	Semester	3
50. E-Marketing Implementation Seminar	Semester	3
51. Econometrics (I) (Advanced Course)	Semester	3
52. The Research of Affective Computing and Artificial Intelligent on Marketing	Semester	1
53. Logistics Management	Semester	3
54. Appraisal of Distribution Business	Semester	3
55. Marketing and Packaging	Semester	3
56. Marketing Data Science	Semester	3
57. Leisure Management and Marketing	Semester	3
58. Customer Relationship Management (Advanced Course)	Semester	3
59. Business Forecasting	Semester	3
60. Service Marketing	Semester	3
61. Critical Thinking	Semester	1
62. Innovation & Creativity	Semester	1
63. Contemporary English Thesis Writing & Presentation (Advanced Course)	Semester	3
64. Pricing Strategy (Advanced Course)	Semester	3
65. Integrated Marketing Communication (Advanced Course)	Semester	3
66. The Application of Marketing to Industry	Semester	1
67. Data Analytics for Marketing Research (Advanced Course)	Semester	2
68. The Psychology of Color in Marketing (Advanced Course)	Semester	3

## Appendix

## List of the professional elective courses of the department

Course Title	Semester /Year	Credits
69. Personal Investment Strategy	Semester	2
70. Sustainable Development in Data Science: Environmental, Economical, Managerial, and Health Perspectives (Advanced Course)	Semester	1
71. Agricultural Marketing and Policy – offered by the Department of Applied Economics	Semester	3
72. Multivariate Statistics and Data Analysis – <b>offered by the</b> <b>International Bachelor Program in</b> <b>Agribusiness</b>	Semester	3
73. Leadership and Management of International Non-Governmental Organizations (NGOs) – offered by the International Bachelor Program in Agribusiness	Semester	3
74. Agribusiness Management – offered by the International Bachelor Program in Agribusiness	Semester	3
75. Current Issues and Directions for Marketing (Advanced Course)	Semester	3

#### **Notes:**

- 1. The minimum of professional elective credits: 39 credits
- 2. The elective courses above are from the curriculum map and may not be offered due to insufficient enrollment.

Coordinator 系(所、學位學程)承辦人:

Chairperson 系所主管簽章:

2025/02/04